

Message Text

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ACTION AF-06

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R 231300Z JUN 75

FM AMEMBASSY DAR ES SALAAM

TO JOHN STRAUSS, TECHNICAL DIRECTOR

CORN PRODUCTION SYSTEM, INC., ROSEMOUNT, ILL

TELEX: 910-253-4902

INFO SECSTATE WASHDC 8732

USDOC WASHDC

UNCLAS DAR ES SALAAM 2231

FROM ECONOMIC/COMMERCIAL OFFICER LUCTUS

C O R R E C T E D COPY MRN SHOULD READ 2231 VICE 1131

E.O. 11652: N/A

TAGS: BTIO, BFOL, TZ

SUBJ: INVESTMENT OPPORTUNITY: TANZANIAN AGRIBUSINESS
PROJECT (CORN)

1. YOUR JUNE 12 LETTER, ADDRESSED TO NATIONAL AGRICULTURAL AND FOOD CORPORATION (NAFCO), READ WITH PARTICULAR INTEREST BY STATE-OWNED COMPANY'S SENIOR MANAGEMENT. VERY FAVORABLE RECOMMENDATION MADE BY HUNGARIAN DELEGATION REFERRED TO IN YOUR LETTER HAS WHETTED INTEREST IN YOUR WILLINGNESS TO CONSIDER DOING FEASIBILITY STUDY. SEVERAL RECENT EVENTS HERE HAVE ONLY INTENSIFIED NAFCO'S KEEN INTEREST IN TALKING WITH CPS SOONEST.

2. SPOKE TO NAFCO PLANNING DIRECTOR KIIZA JUNE 21 AND HE EXPLAINED NAFCO WILL RECOMMEND TO MINISTER OF AGRICULTURE THIS WEEK THAT NAFCO PURSUE MATTER OF FEASIBILITY STUDY WITH CPS. FRANKLY NAFCO HAS FEASIBILITY STUDY BUDGET PROBLEM WHICH CAN ONLY BE SORTED OUT AT MINISTERIAL LEVEL. TANZANIA WILL ENTER NEW FISCAL YEAR JULY 1 AND NAFCO WILL NEED TO FIGHT HARD NOW TO OBTAIN FUNDS FOR CPS STUDY.

3. APPRECIATE KNOWING FROM YOU LEVEL CPS INTEREST IN DOING
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STUDY (WHICH, PRESUMABLY WILL LEAD TO CPS EXECUTING FAVORABLE

RECOMMENDATIONS OF STUDY) FOR NAFCO AND POSSIBILITY CPS
REPRESENTATIVES MAKING TRIP TO TANZANIA WITHIN NEXT 60 DAYS.
NOTE; ANY TRIP HERE, TO INCLUDE USEFUL FIELD TRIP, SHOULD
BE MINIMUM OF FIVE DAYS, OR, BETTER YET, ONE WEEK IF REP
WISHES TO GET FULL FEELING OF AREA WERE PROJECT HAS BEEN
PROPOSED.
CARTER

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NNN

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